

Michael A. Munzing's Resume

Political & Business Experience

Mike Munzing for Aliso Viejo City Council 2016

CA Fair Political Practices Commission ID#: 1342330

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Mike Munzing's endorsements for this position (partial list):

Orange County Republican Party

Orange County Lincoln Club

Orange County Business Council (OCBC)

Hispanic 100

Family Action PAC

Diane Harkey, State Board of Equalization

Tony Rackauckas, OC District Attorney

Bill Brough, State Assemblyman

Travis Allen, State Assemblyman

Michelle Steel, Orange County Supervisor

Todd Spitzer, Orange County Supervisor

William "Bill" Phillips, Council Member Aliso Viejo

Steve Dicterow, Mayor City of Laguna Beach

Tom Tait, Mayor City of Anaheim

Andrew Hamilton, Mayor City of Lake Forest

Tony Beall, Mayor City of Rancho Santa Marg.

John Tomlinson, Mayor City of Dana Point

Bob Baker, Mayor City of San Clemente

(As stated, this is a partial list, as I am endorsed by many more Republican elected officials in the county.)

Orange County Assoc. of Realtors (support only)

Saddleback Republican Assembly

Orange County Taxpayers Association (OCTax)

South Orange County Economic Coalition

Dana Rohrabacher, Congressman

Pat Bates, State Senator

Fred Whitaker, Chairman of OCGOP

Matthew Harper, State Assemblyman

Shawn Nelson, Orange County Supervisor

Andrew Do, Orange County Supervisor

Diane Dixon, Mayor of Newport Beach

Phillip Tsunoda, Council Member Aliso Viejo

Laurie Davies, Mayor of Laguna Beach

Steve Mensinger, Mayor City of Costa Mesa

Barbara Kogerman, Mayor City of Laguna Hills

Frank Ury, Mayor City of Mission Viejo

Pam Patterson, Mayor City of San Juan Cap.

John Nielsen, Mayor City of Tustin

Overview of Mike Munzing's political experience:

2016 as Mayor & Jan. 2nd, 2013 – Dec. 31st, 2015 ** City Council for City of Aliso Viejo

I was elected to the City Council for the city of Aliso Viejo in 2012 and my first term has been very exciting and successful. As you will see below, I have taken a hard stand for both Aliso Viejo's residents and businesses, to keep them free from oppression from local government and its regulations.

- Defended local realtors ability to hold Open Houses, thus maintaining property values
- Blocked draconian environmental regulations that would have hurt businesses
- Stopped redistributive business taxes, which would have benefited a favored few
- Protected private property rights and personal freedom from proposed ordinances
- Supported and approved many commercial and residential development projects
- Worked to bring new leadership to AV's city council in the 2014 election

- Succeeded in protecting AV's financial health by stopping a \$20+ million project
- Fought for local control on "Big Government" regional boards (OCCOG & SCAG)
- Created greater transparency with AV's new televised city council meetings
- Spearheaded the negotiations with Glenwood for their use of the Aquatics Center
- Encouraged the refinancing of the Aquatics Center's bond, saving money for residents
- Lead the council to add "In God We Trust" to the entrance to the city council chambers
- Lead the council to take a hard stand, which helped save the AWMA Bridge
- Lead the council in the preservation and future restoration of the Aliso Viejo Ranch
- Fought for 1.5 years to ensure that Edwards/Regal Theater could run their business in a manner they felt best suited for their competitive industry. In addition, my efforts were an attempt to avoid litigation, but once sued, I lead the council to a solution that saved the city tens, if not hundreds of thousands of dollars.

Jan. 2011 – Present ** OC Republican Party (GOP) Central Committee for the 73rd AD

Mike Munzing's Candidate Statement for 2016 AV City Council Campaign

MIKE MUNZING
MAYOR, CITY OF ALISO VIEJO / SMALL BUSINESS OWNER

I have a proven track record of standing for Aliso Viejo's residents, since I joined our city council in 2013 that includes:

- Blocking draconian regulations that would have hurt homeowners and businesses
- Stopping redistributive business taxes, which would have benefited a favored few
- Protecting private property rights by stopping numerous proposed ordinances
- Protecting Aliso Viejo's financial health by stopping a \$20,000,000 boondoggle
- Creating greater transparency by televising council meetings
- Spearheading negotiations with Glenwood for their enjoyment of the Aquatics Center
- Strategizing the refinance of the Aquatics Center, easing our resident's tax burden
- Leading the council to take a hard stand, which saved the AWMA Bridge
- Leading the council to preserve and restore the Aliso Viejo Ranch

I will work to preserve and enhance Aliso Viejo's special quality of life, by ensuring that our residents are protected by the finest police and firefighting forces, keeping our city one of the safest in the nation and a beautiful place to live.

For decades, I've been an active resident in South OC and my wife and I have proudly called Aliso Viejo our home for the past nine years.

I respectfully ask for your vote on November 8th.

www.VoteMikeMunzing.com

Mike Munzing's Candidate Statement for 2012 AV City Council Campaign

I was elected to my first term on the OCGOP Central Committee for the 73rd Assembly District in June of 2010, re-elected in June of 2012 and again in June of this year. For the past 3 years, I've been honored to be an appointed member of the executive board, as an advisor to the Chairman. I initially served under Chairman Scott Baugh and continued my roll under our new Chairman Fred Whitaker.

MIKE MUNZING
SMALL BUSINESS OWNER

Due to these uncertain and confusing economic times, we need dedicated, experienced, proven leaders with common sense on our city council.

I commit to stand for our resident's freedoms and liberties in the face of this city's liberal and misguided policies. My 28 years in the real estate / mortgage industry has exposed me to the negative impacts of intrusive and unsustainable government actions. Throughout the last decade, I've maintained my commitment to the tough and often unpopular decision not to participate in the lucrative subprime lending bonanza that deeply wounded our nation.

Upon election, my goal is to preserve and enhance Aliso Viejo's special quality of life. I will work to ensure citizens are protected by the finest police and firefighting forces and to support policies that promote:

- lower taxes
- sound fiscal policies
- strong families
- robust local businesses
- elimination of unnecessary regulatory burdens
- protection of private property rights
- safe neighborhoods and parks

For 23 years, I've been an active resident in South Orange County and have proudly called Aliso Viejo my home for the past five years, with my beautiful wife Erin.

I respectfully ask for your vote on November 6th.

www.VoteMikeMunzing.com

Overview of Mike Munzing's work history in the Mortgage industry:

1983 – Present

In 1983, I obtained my California Real Estate Sales Persons License for my initial 4 years in the industry, at which time I obtained my California Real Estate Broker's License and have maintained that license since that time.

1989 – Present

After leaving the industrial real estate industry, I have maintained my California Real Estate Broker's License under the DBA of Munzing Investment Brokerage & Munzing Mortgage Group, for the purpose of originating and closing Mortgage Loans. I have been working exclusively through my own license since the beginning of 2006 & I have been originating & processing my own conforming, FHA, VA & jumbo loans since the very beginning of my lending career, as I insist on submitting extremely clean and well-presented loans to the investors who I work with.

December 2004 – December 2006

I worked as an Independent Consultant with First Source Funding Group, based in Irvine, as a Loan Originator, originating and processing all of my own conforming, FHA, VA & Jumbo loans.

January 2003 – December 2004

I worked as an Independent Consultant with Pacific Mercantile Bank, based in Costa Mesa, as a Loan Originator, originating and processing all of my own conforming, FHA, VA & Jumbo loans.

November 1997 – December 2003

I worked as an Independent Consultant with American Sterling Bank, in Irvine, as a Loan Originator, originating and processing all of my own conforming, FHA, VA & Jumbo loans.

November 1995 – November 1997

I worked with Marina Mortgage Company, based out of Irvine, CA, as a Loan Originator, originating and processing all of my own conforming, FHA, VA & Jumbo loans.

November 1st, 1990 – November 1st, 1995

I worked for a number of Mortgage Brokers, who are no longer in business as an Independent Consultant, for the purpose of originating and processing all of my own conforming, FHA, VA & Jumbo loans.

1984 – 1989

During the initial portion of my real estate career, I worked as a commercial and industrial real estate broker, leasing & selling primarily manufacturing and warehouse facilities. As the recession of the late 1980's took hold of North Orange County real estate, I made the decision to move into the burgeoning mortgage industry.

God bless,



Mike Munzing

Owner/Broker

Munzing Mortgage Group

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